



CAPABILITY STATEMENT

Cut the complexity. Lift the margin.

Senior advisory and AI-enabled operational improvement for North Queensland owner-operators.

01 · WHO WE ARE

A practical partner for owner-operated businesses.

Northern Vector is an Australian private company based in South Mission Beach, Queensland. We work with owner-operated businesses across freight, primary industry, construction, hospitality and professional services to remove friction, sharpen margin, and deploy AI in places it actually pays back.

The principal brings three decades of senior operations and project leadership across civilian and defence environments. The approach is disciplined, evidence-led, and deliberately quiet — no theatre, no jargon, no surprises on invoice day.

ENTITY

Northern Vector Pty Ltd

IDENTIFIERS

ACN 698 382 848 ABN 33 698 382 848

BASED

South Mission Beach, Queensland

ENGAGEMENTS

Project, retainer, and advisory



02 · WHAT WE DO

Six service lines.

01

Operations & business improvement

Process mapping, throughput analysis, SOP design, and the disciplined removal of friction from the day-to-day.

02

Senior advisory

A second opinion at director or owner level — strategy, hard calls, succession, and the things no one on the team can say.

03

Governance & controls

Risk registers, delegations, board papers and the simple controls that keep an owner-operated business safe to scale.

04

Brand & proposal systems

Capability statements, pitch packs, templated proposals and the document infrastructure to win work without reinventing each time.

05

Websites & microsites

Fast, standards-compliant sites for SMBs — built once, owned by you, with no monthly platform tax.

06

AI enablement

Enterprise-grade AI deployed where it pays back — drafting, analysis, document automation, and operational copilots.

03 · HOW WE WORK

Three pricing shapes. One standard.

DISCOVERY

Fixed-scope, fixed-fee.

A short, defined piece of work — diagnostic, audit, or written assessment. Priced and scoped before commencement.

PROJECT

Defined deliverables, milestone billing.

A bounded engagement with a clear endpoint. Net 7 days. Scope-change handled in writing.

RETAINER

Monthly senior access.

Ongoing advisory and operational support. Capped hours, predictable invoice, twelve-month minimum review.

OPERATING PRINCIPLES

What you can expect, every engagement.

Quiet competence.

We do the work. We do not perform it.

Written terms.

Every engagement under a Northern Vector engagement letter. Mutual NDA available.

Net 7 days.

Clear invoicing on Northern Vector templates. GST included.

Discretion.

Client material does not leave our systems without explicit written approval.

START A CONVERSATION

Book a 30-minute discovery call.

No fee, no obligation. Phone or Microsoft Teams — your choice.

DIRECT

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